

English Institute of Sport Limited Terms of Procurement – Version 1.1 dated March 2016

1 Definitions

1.1 In these Terms:

Affiliate means (i) any company which is at the relevant time a subsidiary or holding company of a person or a subsidiary or holding company of any such subsidiary or holding company (the words "subsidiary" and "holding company" having the meanings given in section 1159 of the Companies Act 2006), and (ii) any other entity which is at the relevant time a subsidiary or holding entity of a person or a subsidiary or holding entity of any such subsidiary or holding entity, with "subsidiary entity" meaning an entity which is controlled by the relevant person and "holding entity" meaning an entity controlling the relevant person;

Business Day means a day (other than a Saturday or Sunday) on which banks are generally open for normal banking business in London;

Business Hours means 9.00 a.m. to 5.00 p.m. on a Business Day;

Confidential Information means information (in any form whatsoever) that is confidential to the EIS or to any third party to whom the EIS owes a duty of confidentiality (including the provisions of the Purchase Order, the terms of the Contract and the Materials), but excluding Confidential Information which, at the time of its disclosure by the EIS, is in the public domain otherwise than by breach of the terms of the Contract or law;

Connected Persons means any person either directly or indirectly involved in providing the Supplies, including the Supplier's Affiliate(s) and any and all of the Supplier's and each such Affiliate's Personnel;

Contract means the contract between the EIS and the Supplier consisting of: (i) the Purchase Order; (ii) these Terms; (iii) the Supplier's acceptance or deemed acceptance; (v) any Specification; (v) any other documents notified in writing by the EIS to the Supplier; and (vi) the policies and procedures of the EIS, as notified to the Supplier from time to time;

Data Protection Legislation means any laws relating to the protection of personal data pertinent to the subject matter of the Contract and including any national laws made pursuant to Directive 95/46/EC;

Delivery Address means the location(s) where the Supplies are to be delivered, as specified in the Purchase Order or advised by the EIS to the Supplier within a reasonable time before such delivery;

Delivery Date means the delivery date(s) for the Supplies as set out in the Purchase Order;

EIS means The English Institute of Sport Limited, a company established under the Companies Act (registered number 04420052) and having its registered office at 299 Alan Turing Way, Manchester M11 3BS;

Goods mean any goods, products, materials or other tangible items (including any instalment or any part of them) that are specified in the Purchase Order or supplied in the course of performing obligations under the Contract;

Insolvency Event means the Supplier or any Connected Person: (a) enters into any arrangement with its creditors in respect of debt; or (b) is the subject of any process enforced against any part of its undertaking or assets; or (c) is unable to pay or has no reasonable prospect of being able to pay its debts within the meaning of sections 123, 267 or 268 of the Insolvency Act 1986 (as applicable); or (d) is the subject of winding-up, bankruptcy or any other similar proceedings; or (e) has a receiver, administrative receiver, manager, or administrator appointed over all or any part of its undertaking or assets; or (f) takes, suffers or is the subject of (or proposes to take or is threatened with) any similar or analogous action, event or proceedings in any jurisdiction; or (g) ceases, or threatens to cease, to carry on its business;

Intellectual Property Rights means any and all copyright, database rights, rights in designs, trade marks, domain names, goodwill or patents, rights in confidential information, and any other intellectual property or rights (including, where relevant, all extensions, reversions, revivals and renewals of the same), in each case whether registered or unregistered and including all applications (and rights to apply) for protection of such rights and all similar or equivalent property, rights or forms of protection which now, or will in the future, subsist in any part of the world;

Key Personnel means the individuals specified (if any) by the EIS on the Purchase Order to provide the Supplies;

Losses means any liabilities, losses and damage, claims, actions, demands, costs, charges and expenses of any nature whatsoever, including any legal fees or other costs incurred by a person pursuant to the Contract or otherwise;

Materials means all materials (in whatever form) including all artworks, items embodying, plans, concepts, embodiments or materials describing ideas, preliminary and final drafts, texts, drawings, sketches, performances, slides, photographs, negatives, videos, films, banners, signs, music, computer programming, software and multimedia materials and other associated materials, or other subject matter, created, developed or conceived by or on behalf of the Supplier or any Connected Person (and its and their Personnel) in connection with the provision of the Supplies and/or the performance of other obligations under the Contract, but excluding any materials or works wholly subsisting before the date of the Contract and developed independently of the Contract;

Personnel means, in relation to a person, any and all officials, officers, trustees, members, directors, employees, consultants, advisers, agents, representatives, clients, contractors and sub-contractors of such person;

Price means the price of the Supplies stated in the Purchase Order;

Purchase Order means the document, incorporating these Terms, setting out the EIS's order for Supplies (which document shall be valid only if issued on behalf of the EIS by a duly authorised person and bearing a valid purchase order number) and such attachments (if any) to the same as may be agreed in writing by the EIS;

Service Credits means any service credits specified in the Purchase Order or otherwise in the Contract;

Service Levels means those standards of performance (if any) specified in the Purchase Order or otherwise in the Contract to be achieved by the Supplier in providing the Supplies;

Services means any work or services (including any instalment or any part of them) that are specified in the Purchase Order or supplied in the course of performing obligations under the Contract;

Specification means the specification (if any) of the Supplies that is contained (or referred to) in the Purchase Order;

Supplier means the person that is to provide the Supplies under the Contract, as specified in the Purchase Order;

Supplies means the Goods and/or the Services;

Terms means these standard terms and conditions.

- 1.2 In the Contract, unless the context otherwise requires, any reference to:
 - (a) a "term" is to a term of these Terms;
 - (b) "including" or any similar word shall not limit the generality of any preceding words;
 - (e) "parties" means the parties to the Contract, and any reference to "party" shall be construed accordingly;
 - (d) a "person" includes any individual, company, partnership, joint venture, association, organisation, trust, state or state agency or other similar entity (in each case whether or not having separate legal personality);
 - (e) "writing" or "written" means a communication in the form of writing which may be in electronic form or hard copy form;
 - the singular includes the plural and vice versa, and use of any gender includes the other genders;
 - (g) headings shall be disregarded in the interpretation of the Contract;
 - (h) any document to which the Contract refers shall be construed as a reference to such document as amended, varied, supplemented, novated and/or replaced in any way from time to time (provided always that such amendment, variation, supplement, novation or replacement has been agreed by the EIS in accordance with these Terms); and
 - a statute or statutory provision is a reference to that statute or statutory provision as amended, consolidated, replaced and/or re-enacted from time to time and includes any subordinate legislation from time to time in force made under it.
- 1.3 In the Contract, unless the context otherwise requires, an obligation imposed on the Supplier shall include an obligation on the Supplier to procure compliance by its Personnel and the Connected Persons (and their Personnel) with such obligation.

2 The Contract between the EIS and the Supplier

2.1 The Purchase Order including the Terms constitutes an offer by the EIS to purchase Supplies from the Supplier. That offer shall be accepted on the Supplier confirming its acceptance in writing or (if earlier) be deemed accepted on the Supplier providing (or beginning to provide) all or part of the Supplies, except that (unless otherwise notified by the EIS in writing) such offer shall lapse unless

it is not so accepted or deemed accepted within 14 days after the date of such offer.

- 2.2 The Terms shall apply to all purchases of Supplies by the EIS and are deemed incorporated into the Contract to the exclusion of any terms and conditions submitted in any way by or on behalf of the Supplier (except where explicitly referenced in the Purchase Order) notwithstanding any contrary provisions in any such terms and conditions, and the Supplier hereby waives any right that it otherwise might have to rely on any other such terms and conditions.
- 2.3 No variation of the Contract shall have effect unless expressly agreed in writing and signed by the duly authorised representatives of the EIS and the Supplier, and the EIS shall not be liable for any charges or costs relating to any changes to the Supplies or additional Supplies unless such changes are so agreed.

3 Delivery.

- 3.1 Time is of the essence for delivery of the Supplies and the performance by the Supplier of its obligations hereunder.
- 3.2 The EIS shall not be obliged to carry out any work to enable delivery of Supplies to take place.
- 3.3 Except where expressly agreed in writing to the contrary, the Supplier shall at its own cost provide all materials, parts, components and replacements and all computer programs needed to provide and/or operate the Supplies, and/or for the EIS to receive the benefit of the Supplies.
- 3.4 The EIS shall afford the Supplier such access to the Delivery Address and/or provide, without charge, such additional information, records and other materials in its possession as may reasonably be required by the Supplier to provide the Supplies.
- 3.5 The EIS shall not be deemed to have accepted the Supplies until it has notified the Supplier in writing of its acceptance.
- 3.6 The Supplier shall on demand provide to the EIS any information relating to the Supplies requested by the EIS, in such form as is requested by the EIS. The Supplier shall give the EIS prior written notice of the delivery under the Contract of any element of the Supplies having a hazard to the health and safety of persons or property, identifying those hazards and giving full details of any precautions to be taken by the EIS on the delivery of such Supplies and thereafter. The Supplier shall give the EIS prior written notice of all requirements and restrictions imposed by governmental and other authorities or persons relating to the possession, use or onward supply of any Goods or other items supplied hereunder.
- 3.7 The Supplier must immediately notify the EIS in writing if it believes at any time that it is unlikely to be able to meet the Delivery Date or any Service Level. The notice must contain detailed reasons for the anticipated delay or failure and the Supplier's best estimate of the expected delay or achievable level of service. Notification will not relieve the Supplier from any of its obligations under the Contract. If the Supplier provides any such notification, and/or fails to achieve the provision of any Supplies or the performance of its obligations, by any Delivery Date, and/ or fails to meet any Service Level(s) then the Supplier shall arrange all such additional resources and do all acts and things (which may include engaging with third parties) to deliver the relevant Supplies or perform the relevant obligations, within such timescale as is specified by the EIS and at no additional cost to the EIS and shall inform the EIS on demand of such additional resource allocation made by it and/or any acts and things being carried out by it in order to remedy the relevant failure.

4 Price and payment

- 4.1 The Price shall, unless otherwise agreed in writing by the EIS, is specified and shall be paid in pounds sterling and exclusive of VAT, but inclusive of all other taxes, duties, costs and charges (including charges for packaging, packing, insurance and delivery). The EIS shall be entitled to any discount for prompt payment, bulk purchase or volume of purchase customarily granted by the Supplier, in which event the Price shall be duly amended.
- 4.2 The EIS shall pay all invoices that are in the EIS's reasonable opinion valid, correct and compliant in all respects with the Contract and which relate to Supplies properly made in accordance with the Contract within 30 days of the date of receipt (or such other period as the parties may agree in writing). No invoices shall be dated prior to their date of actual submission to the EIS. This obligation shall be subject to any withholding obligations imposed on the EIS by any authority having jurisdiction over the EIS and/or the Contract.
- 4.3 Invoices may be rendered only after the Supplies have been correctly delivered in accordance with the Contract. The Supplier must issue invoices which quote the respective Purchase Order number and which, if the Supplier is VAT-registered, are valid VAT invoices.
- 4.4 If any undisputed sum under the Contract is not paid when due, then, as a substantial remedy for late payment, that sum shall bear simple interest from the due date until actual payment at 3% per annum over the base rate from time to time of the Bank of England. Should any sums be outstanding, the Supplier is not entitled to suspend deliveries of Supplies or the performance of any other obligation hereunder. No payment shall be made for rejected Supplies or Supplies which do not accord with the Contract.
- 4.5 The EIS may set off any amount it owes the Supplier under the Contract against any amount that the Supplier owes it under the Contract or under any other agreement or arrangement with it and/or against any amount of or claim for damages due to or made by the Supplier against the EIS whether under the Contract or in respect of any other matter, claim or thing. However, the Supplier must not set off any amount the EIS owes it under the Contract against any amount that it owes the EIS under the Contract or under any other agreement or arrangement with the EIS, or in respect of any other matter, claim or thing.

5 Quality

 $5.1 \quad \text{The Supplier warrants, represents and undertakes that the Supplies will:} \\$

- (a) be of satisfactory quality, design, material and workmanship;
- (b) be fit for any purpose held out by the Supplier or made known to the Supplier by or on behalf of the EIS prior to or at the time when the Purchase Order was placed;
- be free from defects and any third-party lien, charge, claim, title, interest or other encumbrance;
- (d) conform in all respects with the Contract, and any sample(s) approved in writing by the EIS, the policies and procedures of the EIS, and all laws, orders, regulations and bye-laws that are applicable to the Supplies;
- (e) be provided by the Key Personnel (if any);
- (f) be provided in a proper and efficient manner with all due care, skill and diligence, in accordance with good industry practice and to such high standard of quality as it is reasonable for the EIS to expect in all the circumstances from a competent supplier experienced in providing supplies equivalent to the Supplies;
- (g) not breach the Intellectual Property Rights of any person nor cause the EIS to breach the Intellectual Property Rights of any person; and
- (h) not contain anything that is offensive or harmful.
- 5.2 The EIS's rights under the Contract are in addition to the statutory provisions implied in favour of the EIS by the Sale of Goods Act 1979 and/or the Supply of Goods and Services Act 1982.

6 Intellectual property

- 6.1 The Supplier hereby unconditionally and irrevocably:
 - (a) assigns (by way of present and future assignation) to the EIS absolutely, free from any liens, charges or encumbrances whatsoever, all right, title and interest (whether vested, contingent or future) in and to all Intellectual Property Rights in and/or relating to the Materials absolutely and throughout the world for the full period during which such Intellectual Property Rights subsist (including all renewals, revivals, reversions and extensions of the same) and thereafter (to the fullest extent possible) in perpetuity;
 - (b) to the extent that access to any Intellectual Property Rights other than those assigned to the EIS under term 6.1(a) are required for the EIS (or its nominees) to use or receive the benefit of the Supplies, grants to the EIS a royalty-free, non-exclusive and perpetual licence to access such Intellectual Property Rights, together with such right to sub-license, transfer, novate or assign such licence for such purposes as the EIS reasonably requires; and
 - (c) waives and undertakes not to assert and shall procure that all Connected Persons (and its and their Personnel) involved in the creation or production of the Materials shall (in writing) unconditionally and irrevocably waive and undertake not to assert, to the extent permitted by law, any moral rights or similar rights or other non-transferable rights that it or they may have in the Materials under any and all laws now or in future in force in any part of the world
- 6.2 The Supplier shall execute and do (and/or procure the execution and doing of) all such documents and all such acts as the EIS may reasonably require to give effect to this term 6.

7 Data protection

- 8.1 The Supplier shall:
 - at all times comply with the Data Protection Legislation in the performance of its obligations under the Contract;
 - (b) only process personal data (as defined in the Data Protection Legislation) in accordance with the Contract and the instructions of the EIS;
 - (c) in relation to its processing of any personal data transferred to the Supplier by the EIS (or collected or generated by the Supplier on the EIS's behalf), ensure that appropriate technical and organisational measures are taken against unlawful processing and/or accidental loss of such personal data;
 - (d) promptly notify the EIS on receipt of any subject access request requiring the release of such personal data and co-operate with the EIS promptly in responding to any such subject access request within such reasonable timescales as may be specified by the EIS; and
 - (e) not cause any such personal data to be transferred outside the European Economic Area without the EIS's prior written consent, and in accordance with any terms that the EIS may impose on such transfer.

8 Confidentiality and Freedom of Information

- 8.1 Without prejudice to any confidentiality undertaking signed by or on behalf of the Supplier before the date of the Contract, the Supplier shall and shall procure all Connected Persons (and its and their Personnel) shall:
 - (a) treat all Confidential Information as strictly confidential;
 - (b) not disclose any Confidential Information to any person except: (i) to other Connected Persons or Personnel (if bound by equivalent obligations of confidentiality) that reasonably need to know the same in connection with the performance of obligations under the Contract; or (ii) if required to be disclosed by applicable law or order of a court of competent jurisdiction; and
 - (c) not use Confidential Information for any purpose whatsoever other than to fulfil the Supplier's obligations under the Contract.

- 8.2 Upon termination of the Contract (or earlier if requested by the EIS), the Supplier shall ensure that all items or materials containing Confidential Information in the possession or control of the Supplier and/or the Connected Persons and/or its or their Personnel are destroyed or (at the EIS's option) returned to the EIS, and that all such Confidential Information stored electronically, digitally or magnetically is erased.
- 8.3 If requested by the EIS, the Supplier shall, and shall procure that each of the Connected Persons that has access to Confidential Information shall, execute a confidentiality undertaking in a form required by the EIS, and the Supplier shall promptly deliver each such executed undertaking to the EIS.
- 8.4 The EIS is subject to the Freedom of Information Act 2000 and the Supplier acknowledges that if the EIS receives a request under such Act which relates to any information of the Supplier, any Connected Person, or any of its (or their) Personnel, the EIS may (at its discretion) opt to disclose the information as it sees fit in the circumstances.

9 Remedies of the EIS

- 9.1 If the Supplier fails, in any material respect, to provide the Supplies (or any part of them) in accordance with any of the provisions of the Contract or otherwise to comply with the Contract, the EIS may, without prejudice to its other rights or remedies (and whether or not all or any part of the Supplies have been accepted by the EIS):
 - (a) rescind the Contract (in whole or in part);
 - (b) reject the Supplies (in whole or in part) and, where possible, either: (i) return any Goods to the Supplier at the risk and cost of the Supplier on the basis that a full refund for the Supplies so returned (including the cost of any such return) shall be promptly paid by the Supplier, the EIS not being obliged to return to the Supplier any packaging or packing materials for such Goods; or (ii) require that the Supplier collect the Goods at the first available opportunity, and receive from the Supplier a refund of any sums paid therefor, failing which the EIS may dispose of them at its discretion and be reimbursed for any costs of such disposal by the Supplier;
 - (c) give the Supplier the opportunity, at the Supplier's expense, within 10 days after receipt of notice from the EIS either: (i) to remedy any remediable defect in the Supplies; or (ii) to deliver replacement Supplies and/or to carry out any other necessary work to ensure that the provisions of the Contract are fulfilled;
 - (d) refuse to accept any further deliveries of the Supplies, without any liability to the Supplier;
 - recover from the Supplier any expenditure reasonably incurred by the EIS in obtaining the equivalent supplies in substitution from another supplier;
 - (f) carry out at the Supplier's expense any work reasonably necessary to make the Supplies comply with the Contract; and/or
 - (g) be reimbursed in full for all Losses incurred in consequence of the Supplier's breach of the Contract.
- 9.2 Any remedy under the Contract shall be without prejudice to any other right or remedy which has already accrued, or subsequently accrues, to the EIS, unless expressly agreed otherwise.

10 Liability

- 10.1 The Supplier indemnifies and shall keep indemnified EIS against any Losses arising out of any breach by the Supplier of its obligations under and in terms of the Contract or from any act of negligence, omission, default or breach of statutory duty on the part of the Supplier, any Connected Person or its or their Personnel.
- 10.2 Nothing in the Contract shall limit or exclude any party's liability for fraud or for death or personal injury caused by negligence, or to the extent otherwise not permitted by law.
- 10.3 Notwithstanding any other provision of the Contract, but subject to term 10.2 above, neither party shall have any liability to the other party arising out of or in connection with the Contract for any indirect, secondary or consequential Losses.
- 10.4 Subject to term 10.2 the EIS's total liability to the Supplier in respect of all Losses arising under or in connection with the Contract, whether in contract, delict (including negligence), breach of statutory duty, or otherwise, shall in no circumstances exceed the Price paid under the Contract.

11 Termination and cancellation

- 11.1 The Contract shall automatically terminate on: (a) the completion of the final delivery of Supplies ordered under it; or (b) or on such date as the parties may agree in writing, whichever is the earlier.
- 11.2 The EIS may, without prejudice to its other rights or remedies, terminate the Contract with immediate effect without incurring any liability to the Supplier by giving notice to the Supplier at any time:
 - (a) if the Supplier commits a material breach of the Contract and (if such breach is capable of remedy) fails to remedy the breach within 7 days (or such other period as the EIS may reasonably specify in the circumstances) after receiving the EIS's request in writing to do so;
 - (b) if the Supplier commits repeated breaches (not being individually material) of the Contract, the cumulative effect of which constitutes a material breach and/or is sufficient to justify the reasonable inference that the Supplier would continue to deliver a sub-standard service in relation to a material provision of the Contract:
 - (c) if the Supplier suffers an Insolvency Event.

- 11.3 The EIS, for any reason, may without liability to the Supplier cancel a Purchase Order in respect of all or part only of the Supplies at any time by giving the Supplier at least 7 days' notice.
- 11.4 The EIS may terminate the Contract or the supply of all or part of the Supplies, defer the date of delivery thereof and/or payment in respect thereof, and/or reduce the volume or scale of any Supplies ordered if the Supplier's performance of the Contract is prevented or delayed for more than 7 days due to acts, events, omissions or accidents which are beyond the reasonable control of either party.
- 11.5 Following either: (i) termination of the Contract; or (ii) the supply of all or any part of the Supplies as set out in term 11.3:
 - the EIS may, at the Supplier's risk and expense, return any Goods which have been delivered, on the basis that a full refund for Goods so returned shall promptly be paid by the Supplier;
 - (b) the EIS's sole liability in respect of the Supplies shall be to pay to the Supplier a fair and reasonable price for all Supplies provided to the satisfaction of the EIS before the date termination, provided that the Supplier submits a valid invoice for such price within 60 days after such date; and
 - (c) the Supplier shall deliver up to the EIS, or otherwise dispose of at the EIS's direction, all Confidential Information, Materials and any other EIS Property (including data) in the possession or under the control of the Supplier, any Connected Person, or its or their Personnel.
- 11.6 In the event of a termination of the Contract in accordance with terms 11.2, the Supplier shall not be entitled to any payment for the Supplies and the EIS shall have the right to reclaim any monies already paid by the EIS to the Supplier for the Supplies.
- 11.7 Termination of the Contract for whatever reason shall not affect either party's rights or remedies that have accrued prior to the date of termination, nor the coming into force or the continuance in force of any provision of the Contract which expressly or by implication is intended to come into or continue in force by or after expiry or termination, including terms 5, 6, 7, 8, Error! Reference source not found., 9, 10, 13, 12 and 13...

12 Notices

- 12.1 Any notice to be given under the Contract shall be in writing, in English and signed by or on behalf of the party giving it and shall be served by hand or registered post (or, if posted to or from the United Kingdom, an internationally recognised courier service) to:
 - in the case of the Supplier, the Supplier's address specified on the Purchase Order:
 - (b) in the case of the EIS, its registered office (marked for the urgent attention of the EIS's Director of Business and Finance); or
 - (c) such other address as the recipient may designate in accordance with this term.
- 12.2 A notice shall be deemed to have been received:
 - (a) if delivered by hand, at the time of delivery; and
 - (b) if sent by registered post, 48 hours after posting (or, if sent by an internationally recognised courier service, 48 hours from the date of delivery to the courier service);

provided that, where receipt occurs outside Business Hours, notice shall be deemed to have been received at the start of Business Hours on the next following Business Day.

13 General Conditions

- 13.1 The Supplier may not, without the EIS's prior written approval, assign, novate, transfer, sublicence, subcontract, charge or otherwise deal in the Contract or any of its rights or obligations arising pursuant to the Contract (in whole or in part). Where any such approval is granted the Supplier shall remain liable to the EIS for the performance of all obligations (except for the EIS's) under the Contract. Nothing in the Contract shall restrict the EIS from assigning, novating, transferring, sublicensing, subcontracting, charging or otherwise dealing in the Contract or its rights or obligations under it (in whole or in part) as it sees fit in its sole discretion from time to time.
- 13.2 The Contract contains the entire agreement of the parties in relation to the subject matter hereof. Each party acknowledges that, in entering into the Contract, it is not relying on any representation or other assurance except as expressly set out or referred to in the Contract, provided that nothing in the Contract shall limit or exclude any liability for fraud.
- 13.3 No breach of any provision of the Contract shall be waived or discharged except with the express written consent of the parties. No failure to exercise or delay in exercising any right or remedy under the Contract shall operate as a waiver of that or any other right or remedy.
- 13.4 If a provision of the Contract is, becomes or is found to be illegal, invalid or unenforceable (in whole or in part), such provision shall be deemed severed, and the legality, validity and enforceability of the remainder of the Contract shall not be affected.
- 13.5 Nothing in the Contract constitutes a partnership, relationship of agency or contract of employment between the parties.
- 13.6 The Contract shall not be varied or amended unless such variation or amendment is agreed in writing by a duly authorised representatives of the parties.

13.7 Neither the Supplier nor the EIS shall be liable for failure to perform its obligations under the Contract if such failure results from any acts or events beyond its reasonable control including but not limited to governmental actions, war, fire, flood or any disaster or industrial dispute, but excluding, in the case of the Supplier, any materials shortages, shortages of Personnel of it or any Connected Person, any industrial dispute relating to the Supplier or any Connected Person, any delay or failure in the Supplier's supply chain or any difficulties Supplier may have with its financing.

14 Dispute Resolution

The parties shall use reasonable endeavours to resolve any dispute or claim arising in connection with the Contract (including any dispute regarding pre-contractual negotiations, the existence, validity or termination of the Contract or the consequences of non-existence or invalidity of the Contract) ("Dispute") by prompt discussion in good faith at a managerial level appropriate to the Dispute. Such discussion shall not be a pre-condition to the commencement of legal proceedings before any court. Unless the Contract has already been terminated, the parties shall continue to perform their obligations under the Contract regardless of the nature of the Dispute.

15 Governing Law

The Contract and any non-contractual obligations arising out of or in connection with the Contract and any Dispute shall be governed by, and construed in accordance with, the law of England. Each party irrevocably submits for all purposes in connection with the Contract any Dispute to the exclusive jurisdiction of the courts of England.